SAMPLE SERVICE ITEM LIST

| Service Item | Description | COGS/Expense | Income |
|--------------------------------|--|----------------------------|---|
| 100.0 Hardscape [HS] | Income and labor costs for hardscape work | | 4010 Hardcape Sales |
| 100.1 HS Materials | Material costs for landscape hardscape services | 5500 Material Costs | 4010 Hardcape Sales |
| 100.2 HS Subcontractors | Subcontractor costs for landscape hardscape services | 5600 Subcontractors | 4010 Hardcape Sales |
| 100.3 HS Rentals | Equipment rental costs for hardscape services | 5400 Equipment Rentals | 4010 Hardcape Sales |
| 100.9 HS Other | Other costs for hardscape services | 5900 Other Job Expenses | 4010 Hardcape Sales |
| 110.0 Softscape [SS] | Income and labor costs for softscape work | | 4020 Softscape Sales |
| 110.1 SS Materials | Material costs for softscape services | 5500 Material Costs | 4020 Softscape Sales |
| 110.2 SS Subcontractors | Subcontractor costs for softscape services | 5600 Subcontractors | 4020 Softscape Sales |
| 110.3 SS Rentals | Equipment rental costs for softscape services | 5400 Equipment Rentals | 4020 Softscape Sales |
| 110.9 SS Other | Other costs for softscape services | 5900 Other Job Expenses | 4020 Softscape Sales |
| 200.0 Grounds Maintenance [GM] | Income and labor costs for grounds maintenance services | | 4100 Maintenance + Turf Sales |
| 200.1 GM Materials | Material costs for grounds maintenance services | 5500 Material Costs | 4100 Maintenance + Turf Sales |
| 200.2 GM Subcontractors | Subcontractor costs for grounds maintenance services | 5600 Subcontractors | 4100 Maintenance + Turf Sales |
| 200.3 GM Rentals | Equipment rental costs for grounds maintenance services | 5400 Equipment Rentals | 4100 Maintenance + Turf Sales |
| 200.9 GM Other | Other costs for grounds maintenance services | 5900 Other Job Expenses | 4100 Maintenance + Turf Sales |
| 210.0 Enhancements [ENH] | Income and labor costs for enhancement installations/services | | 4100 Maintenance + Turf Sales:4110 Enhancement Services |
| 210.1 ENH Materials | Material costs for enhancement services | 5500 Material Costs | 4100 Maintenance + Turf Sales:4110 Enhancement Services |
| 210.2 ENH Subcontractors | Subcontractor costs for enhancement services | 5600 Subcontractors | 4100 Maintenance + Turf Sales:4110 Enhancement Services |
| 210.3 ENH Rentals | Equipment rental costs for enhancement services | 5400 Equipment Rentals | 4100 Maintenance + Turf Sales:4110 Enhancement Services |
| 300.0 Snow + Ice [SNO] | Income and labor costs for snow + ice contract services | | 4200 Snow + Ice |

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SAMPLE SERVICE ITEM LIST

| Item | Description | COGS/Expense | Income |
|---------------------------------|--|----------------------------|----------------------------------|
| 300.1 SNO Materials | Material costs for snow + ice services | 5500 Material Costs | 4200 Snow + Ice |
| 300.2 SNO Subcontractors | Subcontractor costs for snow + ice services | 5600 Subcontractors | 4200 Snow + Ice |
| 300.3 SNO Rentals | Equipment rental costs for snow + ice services | 5400 Equipment Rentals | 4200 Snow + Ice |
| 300.4 SNO Repairs/Damage | Repair and damage costs (vendor invoices) for snow and ice services | 5900 Other Job Expenses | 4200 Snow + Ice |
| 310.0 Snow + Ice Extras [SNX] | Income and labor costs for snow + ice extras (removals + relocates) | | 4210 Snow + Ice |
| 310.1 SNX Materials | Material costs for extra snow + ice services (removals + relocates) | 5500 Material Costs | 4210 Snow + Ice |
| 310.2 SNX Subcontractors | Subcontractor costs for extra snow + ice services (removals + relocates) | 5600 Subcontractors | 4210 Snow + Ice |
| 310.3 SNX Rentals | Equipment rental costs for extra snow + ice services (removals + relocates) | 5400 Equipment Rentals | 4210 Snow + Ice |
| 400.0 Turf Care [TC] | Income and labor costs for turf care services | | 4100 Maintenance + Turf Sales |
| 400.1 TC Materials | Material costs for turf care services | 5500 Material | 4100 Maintenance + Turf Sales |
| 400.2 TC Subcontractors | Subcontractor costs for turf care services | 5600 Subcontractors | 4100 Maintenance + Turf Sales |
| 400.3 TC Rentals | Equipment rental costs for turf care services | 5400 Equipment Rentals | 4100 Maintenance + Turf Sales |
| 500.0 Irrigation + Lights [IRL] | Income and labor costs for lighting and irrigation installations/services | | 4010 Hardscapes Sales |
| 500.1 IRL Materials | Material costs for irrigation + lighting services | 5500 Material Costs | 4010 Hardscapes Sales |
| 500.2 IRL Subcontractors | Subcontractor costs for irrigation and lighting installations/services | 5600 Subcontractors | 4010 Hardscapes Sales |
| 500.3 IRL Rentals | Equipment rental costs for irrigation and lighting installations/services | 5400 Equipment Rentals | 4010 Hardscapes Sales |
| 500.9 IRL Other | Other costs for lighting and irrigation services | 5900 Other Job Expenses | 4010 Hardscapes Sales |
| 900.0 Unbillable (Field) | | 5000 Payroll [Field] | 5000 Payroll [Field] |
| 910.0 Unbillable (OH) | | 6900 Payroll [Overhead] | 6900 Payroll [Overhead] |

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